

Exam. Code : 225801

Subject Code : 504846

Master of Commerce 1st Sem. (Batch 2025-27) (CBGS)

MANAGEMENT PRINCIPLES AND

ORGANIZATION BEHAVIOUR

Paper : MCO01004T

Time Allowed—3 Hours]

[Maximum Marks—100

Note :— Attempt **FIVE** questions in all, selecting at least **ONE** question from each section. The fifth question may be attempted from any section. All questions carry equal marks.

SECTION—A

1. What is planning ? What is the difference between planning and plan ? Describe the planning process.
2. Define the term 'delegation of authority' and state its characteristics. Also, explain the benefits of delegation.

SECTION—B

3. Compare and contrast Maslow's Hierarchy of Needs Theory and Herzberg's Two-Factor Theory of Motivation.
4. Write notes :
 - (a) Transformational Leadership 10
 - (b) Charismatic Leadership. 10

SECTION—C

5. Briefly explain personality and its types and factors influencing it with suitable examples.
6. What are the components of attitude ? How does attitude determine the behaviour of an individual ?

SECTION—D

7. What is perception, and what is its role in individual decision-making ?
8. What are the sources of emotions, and how does emotional intelligence play a role in effectively managing emotions in the workplace ?